

## **Agribusiness and Entrepreneurship**

### Week 1

- First day of school. Paperwork.

### Week 2

- Have students take pretest to find out where they stand.
- Have students produce PowerPoint presentation on why they think money management is so important.

### Week 3

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
1a Describe terms associated with agribusiness and entrepreneurship.

### Week 4

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
1b Define terms associated with entrepreneurship

### Week 5

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
3a Describe concepts of entrepreneurship

### Week 6

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
3b discuss the advantages and disadvantages of being an entrepreneur

### Week 7

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
3b discuss the advantages and disadvantages of being an entrepreneur

### Week 8

- Have students make a PowerPoint presentation on successful entrepreneurs in the real world.

### Week 9

- Students set up Excel program for FFA meat sale.

### Week 10

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
4a Students will analyze and update their SAE records.

### Week 11

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
2a identify the types of business organization

Week 12

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
2a identify the types of business organization

Week 13

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
2b Identify characteristics of business organizations.

Week 14

- Unit 1: Introduction to Agribusiness and Entrepreneurship  
2c describe the advantages and disadvantages of different types of business.
- Unit 1 Test

Week 15

- Unit 2: Developing Personal Financial Management  
1a describe the importance of personal financial management

Week 16

- Thanksgiving Holidays

Week 17

- Unit 2: Developing Personal Financial Management  
1a describe the importance of personal financial management  
1b Categorize personal income and expenses.

Week 18

- Unit 2: Developing Personal Financial Management  
1c prepare a personal budget

Week 19

- Unit 2: Developing Personal Financial Management  
2a Identify types of checking accounts  
2a maintain a checking register  
2a Identify types of saving accounts  
2a maintain a saving account register

Week 20

- Christmas Holidays
- Teacher Work Day

Week 21

- Unit 2: Developing Personal Financial Management  
3a Identify types of investments with reasons for each

Week 22

- Unit 2: Developing Personal Financial Management
  - 3b explain the concepts of simple and compound interest
  - 3c calculate the future value of money
  - 3d Establish personal goals for saving and investing

Week 23

- Martin Luther King Holiday

Week 24

- Unit 2: Developing Personal Financial Management
- 4 a,b,c,d Explain procedures for use of personal credit.
  - a. Identify the types and sources of credit.
  - b. Describe procedures for obtaining credit.
  - c. Demonstrate procedures for wise use of personal credit.
  - d. Relate personal financial management skills to supervised experience and business.

Week 25

- Unit 2: Developing Personal Financial Management
- 4 a,b,c,d Describe use of personal insurance
  - a. Identify types of medical insurance.
  - b. Identify types of life insurance.
  - c. Identify types of property and casualty insurance.
  - d. Develop a proposed personal insurance portfolio.

Week 26

- Unit 3 Conducting a business Inventory
  - 1 a,b Explain the importance of an accurate inventory.
    - a. Identify the specific uses of an inventory.
    - b. Describe the specific uses of an inventory
- Unit 3 Conducting a business Inventory
  - 2 a,b Determine when to inventory.
    - a. Distinguish timing of inventory according to fiscal year.
    - b. Distinguish timing of inventory according to calendar year.
- Determine what to inventory.
- 3a Establish inventory values
- 4a Conduct an inventory, analyze, and update SAE records

Week 27

- Unit 4: Using the Balance Sheet
  - 1a,b Describe the purpose of a balance sheet.
  - 2a,b Explain the relationship of a balance sheet with other base financial statements.
  - 3a,b Describe the major areas of a balance sheet.
  - 4a,b Analyze a balance sheet.
  - 5a,b Complete a balance sheet.

Week 28

- President Day

Week 29

- Unit 5: Using an Income Statement
- 1a,b,c,d,e Analyze an income statement.
- 2a,b Establish the relationship of an income statement with other base financial statements.
- 3a,b Differentiate between cash and accrual accounting.

Week 30

- Unit 6: Preparing a Statement of Cash Flows
- 1a,b,c Compare statement of cash flows versus cash flow statement.
- 2a,b Describe the relationship of statement of cash flows with other base financial statements.
- 3a,b,c Explain sources of cash flow.
- 4 Analyze and compare cash flow statements of three agribusiness companies with operations in Mississippi.

Week 31

- Spring Break

Week 32

- Unit 7: Preparing a Statement of Owner Equity
- 1a,b Describe the purposes of a statement of owner equity.
- 2a,b Describe the relationship of a statement of owner equity with other base financial statements.

Week 33

- Unit 8: Analyzing Financial Performance
- 1a,b,c,d,e Identify key areas of financial analysis.
- 2a,b,c Identify guidelines for applying the use of financial measures.

Week 34

- Unit 9: Implementing Planning and Decision Making Procedures
- 1a,b Identify steps in the decision making process.
- 2a,b Describe the purposes of a budget.
- 3a,b Prepare budgets.

Week 35

- Unit 10: Explaining Business Borrowing/Investing Practices
- 1a,b Describe types of capital.
- 2a,b Describe borrowing and decision making.
- 3a,b,c Describe loan options.

Week 36

- Unit 11: Managing Business and Self-Employment Taxes
- 1a,b,c Identify the basic reasons for taxation in America.
- 2a,b Identify documents filed with an employer.
- 3a,b,c Calculate take-home pay.
- 4a,b,c,d File business income tax returns.

Week 37

- Unit 12: Applying Legal Concepts
- 1a,b,c Identify how agricultural related laws are instituted.
- 2a identify the major contracts and business transactions within farm and ranch business management.

Week 38

- Unit 12: Applying Legal Concepts
- 2a identify the major contracts and business transactions within farm and ranch business management.
- 3a,b,c,d Identify the liabilities of farmers and ranchers.
- 4a,b Describe health and safety regulations regarding agribusinesses.
- 5a,b Describe factors to consider in estate planning.

Week 39

- Unit 13: Using Management Information Systems
- 1a,b Describe management information systems.

Week 40

- Unit 14: Planning and Conducting Marketing
- 1a,b Develop a marketing plan.
- 2a,b,c Explore international marketing opportunities.

Week 41

- Final Exams